

# STRATEGIC THINKING



**Strategic Thinking** is an institutional mindset, a collective way of envisioning your organization and the world differently to build sustainable success.





**Strategic Thinking** is the foundation for an organization's long range planning process. It is a thought process that leads toward inspiration, creativity, and innovation. This process begins with a sound purposeful vision and mission from which all other operational strategies, plans, and actions are built.



# STRATEGIC THINKING WORKSHOP

## Strategic Thinking Survey

Clipper & Company has designed a strategic survey to create an in-depth profile of your organization's collective positioning and preparedness to think and act strategically.

## Understanding Strategic Thinking

**Strategic Thinking** is an effective way in determining the direction an organization will take to achieve its vision and direction.

Whereas **strategic planning** is the process in developing a blueprint for the work an organization will do to achieve its vision and direction.

# The Why, What, and How

When implemented in a collective environment, **Strategic Thinking** will enable everyone in an organization to:

1. Understand the vision, goals, and their specific roles to accomplish it.
2. Make clear collective decisions by building on the why, what, and how of an organization's desired direction.
  - a. Why is this direction important?
  - b. What does sustainable success look like?
  - c. How does an organization collectively identify and develop innovative solutions?
  - d. How does an organization measure performance?



## Strategic Leadership

**Strategic success** for an organization is having the ability to keep winning today, tomorrow and the days thereafter. The ultimate test for a leader is not only whether he or she makes smart decisions or takes decisive action; but moreover, who develops team members to become strategic leaders who sustain success.

The overarching goal is to create a **strategic thinking** organization that maximizes diverse thoughts, experiences, and ideas. Even though strategies and tactics will be widely diverse, a collective purpose driven view of the organization is shared by all.

To accomplish this process, **strategic leaders** must:

- Take responsibility to invest time and resources in developing **strategic thinking** skills throughout the entire organization.
- Be able to articulate a clear vision and work with the team to develop a set of core values for the future of the organization. It's impossible to build a **strategic environment**, set goals, and hold teammates accountable if you haven't defined and clearly communicated the organization's core values.
- Engage others, both emotionally and intellectually, to attain different perspectives and ideas for a winning future. Leaders should never make **strategic decisions** in a vacuum. They should constantly seek input to evaluate how other departments might be affected or how the outside world will respond.

# Review Strategic Thinking Survey Results

Clipper & Company will share the results of the **Strategic Thinking** survey. This will give the organization's entire team an opportunity to understand their strategic strengths, weaknesses, and opportunities.

## The Eleven Principles of Effective Strategic Thinking

These guiding principles will provide the fundamental concepts and tools to build a sustainable culture of **Strategic Thinking** and planning.

1. Recognize the obvious
2. Strengthen and eliminate
3. Preparation
4. Infusing DEI
5. Work-Life balance
6. Simplify and streamline
7. Innovate and disrupt
8. Strengthen lines of communications
9. Authenticity
10. Collaboration
11. Remember

# Strategic Thinking

This workshop is designed to enable an organization's entire team to collectively think strategically, prepare effectively, and establish a culture of innovative thinking and long-range planning.

*Under a separate agreement, Clipper & Company will provide additional working sessions, if requested.*